

PRESS RELEASE

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FOR IMMEDIATE RELEASE

SJ BERWIN SEES THE BENEFITS OF GOING VIRTUAL

SJ Berwin (SJB) was asked in May 2004 to set up a virtual data room for a client in readiness to go live from the beginning of June 2004 - a lead time of less than two weeks.

Preview Services, a document services company based in West London was approached to undertake the job. SJB had used other suppliers to set up data rooms in the past but they were unable to offer the same complete service as Preview within the time-scales envisaged.

Terry Lawley, Business Analysis Manager, said that the organisations that they had dealt with in the past had simply hosted the information - SJB itself had to create the structure, input user details, grant access rights and manage the mass import of information. This exercise had consumed a lot of internal resources and, in the time available to set up the new project, SJB simply did not have the internal resources to manage the large volume of scanning and uploading required.

"With its eView+ product, Preview was able to offer a simple interface to our virtual data room enabling bidders to print vast amounts of information, indexed and filed in specific topic headings," said Lawley. Further data was then loaded to the virtual data room so that the bids could be refined.

"We first met Preview at the Legal IT exhibition held in Olympia, London earlier in the year and held its information on file," said



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Lawley. "When the project was conceived, we approached a number of companies including Preview. Preview was by far the easiest company to deal with, the most cost effective and its speed of service was excellent," Lawley went on. "The contract with Preview was signed within a couple of days."

As one of the leading law firms in Europe, SJ Berwin continues to handle a large number of mergers and acquisitions.

COMPANY BACKGROUND

Preview Services Limited (www.previewservices.co.uk) is a specialist provider of outsourced document management services to businesses and public organisations of all sizes. Clients include major sales aid leasing companies, airlines, engineering firms and government agencies.

Based in Hanworth, Middlesex the Company operates one of the UK's leading document scanning bureaux and is developing innovative and cost saving solutions for document management.

This Press Release is available in electronic format on request.

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